REPORT ON THE AUDIT OF FINANCIAL STATEMENTS IN ACCORDANCE WITH OMB CIRCULAR A-133

YEAR ENDED SEPTEMBER 30, 2004

# FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

YEARS ENDED SEPTEMBER 30, 2004 AND 2003

# Deloitte.

P.O. Box 500308 Saipan, MP 96950-0308

Tel: (670) 322-7337/0860/0861 Fax: (670) 322-7340 www.deloitte.com

# INDEPENDENT AUDITORS' REPORT

Board of Regents Northern Marianas College:

We have audited the accompanying statements of net assets of the Northern Marianas College (the College), a component unit of the Commonwealth of the Northern Mariana Islands, as of September 30, 2004 and 2003, and the related statements of revenues, expenses and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the College's management. Our responsibility is to express an opinion on these financial statements based on our audits.

Except as discussed in the following paragraphs, we conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

Because of inadequacies in the accounting records and internal control, we were unable to determine that property, plant and equipment were fairly stated as of September 30, 2004 and 2003. Additionally, the College has not recorded depreciation expense for the majority of its property, plant and equipment for the year ended September 30, 2004. Accounting principles generally accepted in the United States of America require that depreciation expense be recorded. Had depreciation expense been recorded, the operating loss for the year ended September 30, 2004 would be increased by approximately \$600,000.

As discussed in note 7, the College elected not to record certain buildings, leasehold interests and obligations as of September 30, 2004. Had the transaction been recorded, property, plant and equipment would be increased by \$7,500,000, liabilities would be increased by \$4,000,000 and nonoperating revenues would be increased by \$3,500,000 as of and for the year ended September 30, 2004. Additionally, depreciation expense of the properties was not determinable for the year ended September 30, 2004.

We did not observe the taking of physical inventory as of September 30, 2002, since that date was prior to our appointment as auditors. Inventory amounts as of September 30, 2002 enter into the determination of operating loss and cash flows for the years ended September 30, 2003.

In our opinion, except for the effects of such adjustments, if any, as might have been determined to be necessary had the propriety of property, plant and equipment been determinable and had buildings, leasehold interests and obligations been recorded and had the effect of not observing the taking of physical inventory as of September 30, 2002 on operations and cash flows for the year ended September 30, 2003 been determinable as discussed in the third, fourth and fifth paragraphs above, the financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of the Northern Marianas College as of September 30, 2004 and 2003, and its changes in net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

The Management's Discussion and Analysis on pages 3 through 8 is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. This supplementary information is the responsibility of the Northern Marianas College's management. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the supplementary information. However, we did not audit such information and we do not express an opinion on it.

In accordance with Government Auditing Standards, we have also issued our report dated June 16, 2005, on our consideration of internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

June 16, 2005

Delville & Jours LLC



# Northern Marianas College

P.O. Box 501250 • Saipan, MP 96950 U.S.A. • Phone: (670) 234-5498 Fax: (670) 234-0759 • Web Site: www.nmcnet.edu

#### NORTHERN MARIANAS COLLEGE

Management Discussion and Analysis
For the Financial Year Ended September 30, 2004

# Overview of the Financial Statements and Financial Analysis

The Northern Marianas College (the College) presents it financial statements in accordance with accounting principles generally accepted in the United States of America. These accounting principles require that three financial statements are presented: the Statement of Net Assets; the Statement of Revenues, Expenses and Changes in Net Assets; and the Statement of Cash Flows.

This discussion and analysis of the College's financial statements provides an overview of its financial activities for the year with added commentaries on issues, internal and external, which directly or indirectly, impacted such. Further, it attempts to provide the reader with insight on the major accomplishments and challenges the institution was faced with during financial year ended September 30, 2004.

## **Statement of Net Assets**

The Statement of Net Assets presents the assets, liabilities and net assets of the College as of the end of the fiscal year. The Statement of Net Assets presents end-of-year data concerning assets (current and noncurrent), liabilities (current and noncurrent), and net assets (assets less liabilities).

From the data presented, readers of the Statement of Net Assets are able to determine the assets available to continue the operations of the College. They are also available to determine how much the College owes vendors, personnel and other entities. Finally, the Statement of Net Assets provides a picture of the net assets, (assets minus liabilities) and their availability for expenditures by the College.

Net assets are divided into three major categories. The first category, invested in capital assets, provides the institution's equity in property, plant and equipment owned by the College. The next category is restricted net assets, which is divided in to two categories, nonexpendable and expendable. The corpus of the nonexpendable restricted assets is only available for investment purposes. Expendable restricted assets are available for expenditures by the College but must be spent for purposes as determined by donors and/or external entities that have placed, time or purpose restrictions on the use of the assets. The final category is unrestricted net assets. Unrestricted assets are available to the College for any lawful purpose of the institution.

Management Discussion and Analysis For the Financial Year Ended September 30, 2004

ımmary Statement of Net Assets	2004	2003
ASSETS:		
Current assets	\$ 4,915,584	\$ 3,915,418
Capital assets, net	9,651,805	9,650,775
Other assets	3,256,145	3,050,113
Total assets	\$ <u>17,823,534</u>	\$ <u>16,616,306</u>
LIABILITIES:		
Current liabilities	\$ 3,498,142	\$ 2,920,317
Non-current liabilities	<u>288,953</u>	283,728
Total liabilities	3,787,095	3,204,045
NET ASSETS:		
Invested in capital assets	9,651,805	9,650,775
Restricted - non-expendable	3,000,000	3,000,000
Restricted - expendable	976,724	1,006,408
Unrestricted	<u>407,910</u>	(244,922)
Total net assets	14,036,439	13,412,261
Total liabilities and net assets	\$ 17.823.53 <b>4</b>	\$ 16.616.306

Total assets as evident above, increased by approximately \$1.2 million. This increase is attributable primarily to the increased level of receivables for Federal Pell Grants and a corresponding increase in Student Receivables as a result of the current reimbursement status the College is under relative to its Federal Student Financial Aid programs. Additionally, the endowment fund appreciated in value by approximately \$256K during the fiscal year ended September 30, 2004.

Total liabilities for the year increased by approximately \$583K, which is attributable primarily to the increase in Federal Fund liabilities to General Operations as a result of the delay in receipt of Pell grant funds as a result of the current reimbursement status the College is under relative to its Federal Student Financial Aid Programs.

#### Statement of Revenues, Expenses and Changes in Net Assets

Changes in total net assets as presented on the Statement of Net Assets are based on the activity presented in the Statement of Revenues, Expenses and Changes in Net Assets. The purpose of the statement is to present the revenues received by the College, both operating and nonoperating, and the expenses paid by the institution, operating and nonoperating, and any other revenue and expenses received or spent by the College. The College reflects a material net operating loss for the fiscal year since CNMI appropriations and activity of the endowment fund are not reported as operating revenue.

Generally speaking, operating revenues are received for providing services to the various customers and constituencies of the College. Operating expenses are those expenses paid to acquire or produce the services provided in return for operating revenues, and to carry out the mission of the College. Nonoperating revenues are revenues received for which services are not provided. For example, CNMI appropriations (representing 47.70% and 51.39% of total operating and nonoperating revenues in 2003 and 2004, respectively) are nonoperating because the Commonwealth Legislature provides them to the College and therefore they are not direct result of the College's operations.

Management Discussion and Analysis For the Financial Year Ended September 30, 2004

#### Summary Statement of Revenue, Expenses and Changes in Net Assets

	2004	2003
Operating revenues Operating expenses	\$ 8,581,134 <u>17,453,528</u>	\$ 9,060,967 <u>17,093,139</u>
Operating loss	(8,872,394)	(8,032,172)
Nonoperating revenues	9,496,572	8,865,949
Increase in net assets	624,178	833,777
Net assets - beginning of year	<u>13,412,261</u>	<u>12,578,484</u>
Net assets - end of year	\$ <u>14,036,439</u>	\$ <u>13,412,261</u>

The Statement of Revenues, Expenses and Changes in Net Assets reflects a positive outcome for the financial year 2004 with an overall increase in net assets of approximately \$624K. It is noted however that due to the fact that a comprehensive inventory of the College's fixed assets was not completed as of September 30, 2004 and as a result related depreciation could not be accurately recorded, this amount may be overstated. Even if depreciation was recorded, the College would have ended the financial year on a balanced budget. Despite a net increase in assets for the financial year, the College posted a net operating loss of approximately \$8.87 million. The College will continue to reflect operating losses until such time that operating revenues are increased substantially and the College no longer has to rely on CNMI appropriations as these appropriations are reported as nonoperating income. Some highlights of the information presented on the Statement of Revenues, Expenses and Changes in Net Assets are as follows:

- Student tuition and fees decreased by approximately \$229K as a result of decreased student enrollment. Such is attributed to the overall state of the CNMI economy and the current reimbursement status on the Pell grants. GASB 34 & 35 require that tuition and fees revenues from students be reported net of scholarship discounts and allowances. Discounts and allowances are the difference between the College's stated charges for tuition and fees and the amount paid by the students or third parties on behalf of the students.
  - It is noted that a material portion of the College's tuition and fees are funded via Pell Grants to students. The College relies on revenues from tuition and fees for nonpayroll related expenses of the College, including equipment renewals, replacements and maintenance.
- Federal, state and private grants and contracts decreased by approximately \$1.1 million, which is primarily attributable to slightly decreased levels of expenditures for several U.S. federal grant assistance programs at the College. Additionally, the level of federal Pell grants decreased materially over that received in FY2003 due to the reimbursement status and the reduced student enrollment levels.
- Rental income from the La Fiesta Shopping Center offset the reduced level of funding from federal grants with rental income of \$575K being recorded in FY2004.

Management Discussion and Analysis For the Financial Year Ended September 30, 2004

- Expenses increased in fiscal year 2004 due to costs incurred by the College for the operation of the La Fiesta Shopping Center beginning January 2004.
- Appropriations from the CNMI increased by approximately \$739K as a result of a supplemental budget of \$438K received in FY2004 and the proper accounting of the 2% deficit reduction and 1% OPA fee withholding made against our annual appropriations.
- The College's Endowment Fund investments posted a net gain in fair value of approximately \$139K for the year.

#### Statement of Cash Flows

The final statement presented by the Northern Marianas College is the Statement of Cash Flows. The Statement of Cash Flows presents detailed information about the cash activity of the College during the year. The statement is divided into four parts. The first part of the statement deals with the College's operating cash flows and shows the net cash used by the operating activities of the College. The second section reflects cash flows from noncapital financing activities. This section reflects cash received and spent for nonoperating, noninvesting and noncapital financing purposes. The third section deals with cash flows from capital and related financing activities. This section deals with the cash used for the acquisition and construction of capital and related items. The fourth section reconciles the net cash used in operating activities to the operating loss reflected in the Statement of Revenues, Expenses and Changes in Net Assets. Some highlights of the information presented on the Statement of Cash Flows are as follows:

#### Summary Statement of Cash Flows

	2004	2003
Cash Provided By (Used In): Operating activities Noncapital financing activities Capital and related financing activities	\$ (8,749,781) 9,290,540 (4,887)	\$ (8,046,039) 8,391,674 <u>(354,177</u> )
Net change in cash and equivalents	535,872	(8,542)
Cash and equivalents, beginning of year	<u>513,458</u>	<u>522,000</u>
Cash and equivalents, end of year	\$ <u>1,049,330</u>	\$ <u>513,458</u>

The College will continue to reflect negative cash flows from operating activities as CNMI appropriations are considered cash flows from noncapital financing activities and are presented as such in the statement of cash flows. CNMI appropriations are used primarily to fund salaries and wages and related employee benefits, which are considered operating expenses of the College.

Management Discussion and Analysis For the Financial Year Ended September 30, 2004

# Major Accomplishment and Challenges in FY2004

# La Fiesta Shopping Center

As noted in prior financial years' Management Discussion and Analysis write-ups, in FY2003, the College acquired the La Fiesta Shopping Center located in San Roque, Saipan for a total of \$7.5 million. The College paid \$3.5 million of the purchase amount through a grant from the Office of the Governor with the remaining \$4 million due in annual installments of \$200K. The original plan was to convert this facility into a College campus and use such to launch the Pacific Gateway Project, which aimed to recruit large numbers of international students primarily from Asian countries to the College. The College officially took over the operations of the La Fiesta Shopping Center. Upon taking over the operations of the facility, the College realized that it was incurring material deficits on a monthly basis, which the College was not in a position to subsidize. The College's accrediting body, the Western Association of Schools and Colleges (WASC), also raised concerns regarding this building deficit, the long-term liability of \$4 million remaining on the purchase price, and the anticipated cost of renovating the facility into an environment conducive to learning.

The College approached the Office of the Governor with the above concern and through direct financial assistance from the Governor's Office was able to recoup all losses incurred at the facility. Additionally, the College was able to convince the Office of the Governor that it did not have the resources to operate the facility or the funding deemed necessary to covert such into a college campus.

The Office of the Governor agreed to take the facility and related liabilities back from the College, the conditions of which are summarized in a Memorandum of Agreement (MOA) dated September 15, 2004. Due to the fact that the transfer needed to be approved by the original sellers of the property, the official transfer did not occur till January 7, 2005. The College has elected not to record this property and related liabilities as of September 30, 2004 as all related transactions would need to reversed again due to the subsequent event. Rather, the College has elected to disclose this information in the notes to the financial statements, which are attached hereto.

#### **Resolution of Questioned Costs**

One of the major financial challenges the institution faced for many years was the large amount of unresolved questioned costs outstanding (approximately \$1.8 million as of September 30, 2003). The College did not have the financial resources to repay this amount should the costs be ultimately disallowed by the federal grantor agencies. This was another concern raised by WASC. The College launched a comprehensive effort to resolved these questioned costs with the grantor agencies in financial year 2004. As a result of these efforts, the College was able to reduce the level of outstanding questioned costs to \$1,668,876 as of September 30, 2004.

Management Discussion and Analysis For the Financial Year Ended September 30, 2004

# Other Issues and Reclassifications in the Unrestricted Component of Net Assets

Another challenge the College has faced during financial year 2004 is the potentially large deficit it is expected to incur due to certain decisions which were made early in the financial year. The College Administration, with the support and approval of the College's Board of Regents, prepared a detailed program to address this potential deficit which including cost cutting measures, requests for supplemental funding from the Legislature and the transfer of the La Fiesta Shopping Center to the Office of the Governor. The College is pleased to note that as a result of these actions, the deficit was addressed and the College ended the financial year with a balanced budget.

Additionally, certain accounting changes and classifications of the Net Assets implemented in FY2004 and retroactively to FY2003 reduced the Unrestricted Deficit reported in the Net Assets component of the College's Statement of Net Assets in FY2003 and eliminated the Deficit in FY2004.

#### Economic Outlook

The CNMI's economic outlook continues to be uncertain as of this date. Austerity measures continue to be in effect CNMI government wide to compensate for decreased revenues. Two significant industries, which play a material role in driving the CNMI economy are tourism and the garment industry. A series of unfortunate events have hindered the return of tourist arrival levels to that enjoyed in the 1990's and thus the industry and the economy continue to suffer as a result. However, tourism appears to be on the rebound with tourist arrivals into the CNMI increasing slightly in 2004. The garment industry, another major source of revenue for the CNMI, has also declined compounding the Commonwealth's economic woes.

# Statements of Net Assets September 30, 2004 and 2003

	2004	2003
Assets: Current assets: Cash and cash equivalents Accounts receivable and unbilled charges, net Due from grantor agencies Inventories Prepaid expenses	\$ 1,049,330 2,034,386 1,572,647 253,707 5,514	\$ 513,458 1,190,345 1,933,426 272,675 5,514
Total current assets	4,915,584	3,915,418
Noncurrent assets: Investments Property, plant and equipment, net	3,256,145 9,651,805	3,050,113 9,650,775
Total noncurrent assets	12,907,950	12,700,888
Total assets	\$ 17,823,534	<u>\$ 16,616,306</u>
Liabilities: Current liabilities: Accounts payable Accrued salaries and benefits payable Compensated absences Deferred revenue	\$ 1,544,289 712,053 475,799 766,001	\$ 1,014,669 641,949 467,196 796,503
Total current liabilities	3,498,142	2,920,317
Noncurrent liabilities: Compensated absences, net of current portion	288,953	283,728
Total noncurrent liabilities	288,953	283,728
Total liabilities	3,787,095	3,204,045
Contingencies		
Net assets: Investment in capital assets Restricted for:	9,651,805	9,650,775
Nonexpendable Expendable Unrestricted	3,000,000 976,724 407,910	3,000,000 1,006,408 (244,922)
Total net assets	14,036,439	13,412,261
Total liabilities and net assets	\$ 17,823,534	\$ 16,616,306

See accompanying notes to financial statements.

# Statements of Revenues, Expenses and Changes in Net Assets Years Ended September 30, 2004 and 2003

	 2004		2003
Operating revenues: U.S. federal grants Student tuition and fees (net of scholarship discounts and allowances of \$1,605,257 and \$1,287,352 in 2004 and 2003,	\$ 5,156,965	\$	6,238,724
respectively) Rental Private gifts, grants and donations - restricted	1,131,638 575,102 32,021		1,360,564 - 41,554
Other	 1,685,408		1,420,125
Total operating revenues	 8,581,134	_	9,060,967
Expenses: Salaries Services Benefits Insurance, utilities and rent Supplies Depreciation Miscellaneous	 8,410,525 3,524,488 2,403,624 1,389,475 359,388 3,857 1,362,171		8,452,193 3,223,922 2,443,968 745,800 356,323 661,646 1,209,287
Total operating expenses	 17,453,528		17,093,139
Operating loss	 (8,872,394)		(8,032,172)
Nonoperating revenues (expenses): CNMI appropriations Investment income, net of expenses Change in fair value of investments	 9,290,540 66,623 139,409		8,550,606 73,787 241,556
Total nonoperating revenues	 9,496,572		8,865,949
Increase in net assets	624,178		833,777
Net assets, beginning of the year	 13,412,261		12,578,484
Net assets, end of the year	\$ 14,036,439	\$	13,412,261

# Statements of Cash Flows Years Ended September 30, 2004 and 2003

	2004	2003
Cash flows from operating activities: Student tuition and fees U.S. federal grants Other revenues Payments to employees Payments to suppliers	\$ 158,497 5,517,744 2,636,354 (10,730,217) (6,332,159)	\$ 2,019,895 5,648,488 1,461,681 (10,896,161) (6,279,942)
Net cash used in operating activities	(8,749,781)	(8,046,039)
Cash flows from noncapital financing activities: Repayment of bank overdrafts CNMI appropriations	9,290,540	(50,932) 8,442,606
Net cash provided by noncapital financing activities	9,290,540	8,391,674
Cash flows from capital and related financing activities: Purchases of property, plant and equipment	(4,887)	(354,177)
Net cash used in capital and related financing activities	(4,887)	(354,177)
Net increase (decrease) in cash and cash equivalents	535,872	(8,542)
Cash and cash equivalents, beginning of year	513,458	522,000
Cash and cash equivalents, end of year	\$ 1,049,330	\$ 513,458
Reconciliation of operating loss to net cash used in operating activities:  Operating loss Adjustments to reconcile operating loss to net cash	\$ (8,872,394)	\$ (8,032,172)
used in operating activities: Depreciation expense Recovery of delinquent receivables Changes in assets and liabilities:	3,857 (245,225)	661,646 (138,782)
Accounts receivable and unbilled charges  Due from grantor agencies  Inventories  Prepaid expenses	(598,816) 360,779 18,968	630,698 (590,236) 104,938 (5,514)
Accounts payable Accrued salaries and benefits payable Compensated absences Deferred revenue	529,620 70,104 13,828 (30,502)	(735,190) 93,936 (63,996) 28,633
Net cash used in operating activities	\$ (8,749,781)	\$ (8,046,039)

See accompanying notes to financial statements.

Notes to Financial Statements September 30, 2004 and 2003

# (1) Organization

The Northern Marianas College (the College), a component unit of the Commonwealth of the Northern Mariana Islands (CNMI), was formally established as a nonprofit public corporation by CNMI Public Law 3-43 on January 19, 1983 to serve as the state agency for higher education and adult education programs. Autonomy was later granted by CNMI Public Law 4-34 (Post Secondary Education Act of 1984) effective October 1, 1985.

The College is governed by a seven member Board of Regents appointed by the Governor of the CNMI with the advice and consent of the Senate. Executive powers are vested in the College President who is appointed by the Board.

The College has been granted initial accreditation by the Accrediting Commission for Community and Junior Colleges, Western Association of Schools and Colleges, at its meeting on June 11, 1985. The College undergoes periodic re-evaluations and approval of its accreditation. The College was re-evaluated and approved most recently in 2004.

# (2) Summary of Significant Accounting Policies

# **Basis of Accounting**

For financial statement purposes, the College is considered a special-purpose government engaged only in business-type activities. Accordingly, the College's financial statements have been presented using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred. All significant intra-agency transactions have been eliminated.

The College has the option to apply all Financial Accounting Standards Board (FASB) pronouncements issued after November 30, 1989, unless FASB conflicts with GASB. The College has elected not to apply FASB pronouncements issued after the applicable date.

# Cash and Cash Equivalents

For the purpose of the statements of net assets and cash flows, cash and cash equivalents is defined as cash on hand and cash held in demand accounts as well as short-term investments with a maturity date within ninety days of the date acquired. As of September 30, 2004 and 2003, cash and cash equivalents were \$1,049,330 and \$513,458, respectively, and the corresponding bank balances were \$975,120 and \$799,405, respectively, which are maintained in financial institutions subject to Federal Deposit Insurance Corporation (FDIC) insurance. As of September 30, 2004 and 2003, bank deposits in the amount of \$200,000 were FDIC insured. The College does not require collateralization of its cash deposits; therefore, deposit levels in excess of FDIC insurance coverage are uncollateralized.

#### Investments

Investments are carried at fair value. Fair value is the amount at which an investment could be exchanged in a current transaction between willing parties.

Notes to Financial Statements September 30, 2004 and 2003

# (2) Summary of Significant Accounting Policies, Continued

#### **Endowment Fund**

The College administers an endowment fund through the NMC Foundation Board of Directors. The fund was established through a contribution of \$3,000,000. Principal of this fund is nonexpendable while investment income is available for operations subject to approval by the Foundation Board. Investment income is accounted for as expendable restricted revenues of the College. Fundraising activity of the Foundation Board is accounted for as unrestricted revenue of the College. All activities of the Foundation Board are accounted for within the College's financial statements.

# **Taxes**

The CNMI government imposes a gross receipts tax and an income tax. The College is specifically exempt from these taxes.

#### Accounts Receivable

Accounts receivable consists of tuition and fee charges to student and auxiliary enterprise services provided to students, faculty and staff. Accounts receivable also include amounts due from the federal government and the CNMI government, or private sources, in connection with reimbursement of allowable expenditures made pursuant to the College's grants and contracts. Accounts receivable are recorded net of estimated allowances for uncollectible amounts.

#### Inventories

Bookstore inventories are valued at retail less gross profit percentages sufficient to reduce inventories to the lower of first-in, first-out (FIFO) cost or market. All other inventories are valued at the lower of FIFO cost or market.

#### Property, Plant and Equipment

Property and equipment are recorded at cost in instances where cost is determinable or estimated cost where cost is not determinable. Depreciation is provided using the straight-line basis over the estimated useful lives of the respective assets.

### Deferred Revenue

Deferred revenues include amounts received for tuition and fees and certain auxiliary activities prior to the end of the fiscal year but related to the subsequent accounting period.

#### Compensated Absences

The College recognizes cost for accrued annual leave at the time such leave is earned. As of September 30, 2004 and 2003, the College recorded accrued annual leave in the amount of \$764,752 and \$750,924, respectively, which is included within the statements of net assets as compensated absences.

Notes to Financial Statements September 30, 2004 and 2003

# (2) Summary of Significant Accounting Policies, Continued

# Retirement Plan

The College contributes to the Northern Mariana Islands Retirement Fund (the Fund), a cost-sharing multiple employer defined benefit pension plan administered by the CNMI. The Fund provides retirement, security and other benefits to employees, and their spouses and dependents of the CNMI Government and CNMI agencies, instrumentalities, and public corporations. CNMI Public Law 6-17, the Northern Mariana Retirement Fund Act of 1988 assigns the authority to establish and amend benefit provisions to the Fund's Board of Trustees. The Fund issues a publicly available financial report that includes financial statements and required supplementary information for the Fund. That report may be obtained by writing to the Northern Mariana Islands Retirement Fund, P.O. Box 501247, Saipan, MP, 96950-1247.

Plan members are required to contribute 6.5% and 9.0% of their annual covered salary for Class I and Class II members, respectively, and the College is required to contribute at an actuarially determined rate. The current rate is 26.4% of annual covered payroll. The contribution requirements of plan members and the College are established and may be amended by the Fund's Board of Trustees. The College's contributions to the Fund for the years ended September 30, 2004 and 2003 of \$2,008,861 and \$2,006,979, respectively, were equal to required contributions.

#### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# Net Assets

The College's net assets are classified as follows:

Investment In Capital Assets - This represents the College's total investment in capital assets.

Restricted Net Assets - Expendable - Restricted expendable net assets include resources in which the College is legally or contractually obligated to spend resources in accordance with restrictions imposed by external third parties.

Restricted Net Assets - Nonexpendable - Nonexpendable restricted net assets consist of endowment and similar type funds in which donors or other outside sources have stipulated, as condition of the gift instrument, that the principal is to be maintained inviolate and in perpetuity, and invested for the purpose of producing present and future income, which may either be expended or added to principal.

Notes to Financial Statements September 30, 2004 and 2003

# (2) Summary of Significant Accounting Policies, Continued

# Net Assets, Continued

Unrestricted Net Assets - Unrestricted net assets represent resources derived from student tuition and fees, CNMI appropriations, and sales and services of educational departments and auxiliary enterprises. These resources are used for transactions relating to the educational and general operations of the College, and may be used at the discretion of the governing board to meet current expenses for any purpose. These resources also include auxiliary enterprises, which are substantially self-supporting activities that provide services for students, faculty and staff.

When an expense is incurred that can be paid using either restricted or unrestricted resources, the College's policy is to first apply the expense towards unrestricted resources, and then toward restricted resources.

# Classification of Revenues

The College has classified its revenues as either operating or nonoperating according to the following criteria:

Operating Revenues - Operating revenues include activities that have the characteristics exchange transactions, such as (1) student tuition and fees, (2) sales and services of auxiliary enterprises, and (3) most federal, state and local grants.

Nonoperating Revenues - Nonoperating revenues include activities that have the characteristics of nonexchange transactions, such as gifts and contributions, and other revenue sources that are defined as nonoperating revenues by GASB Statement No. 9, Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting, and GASB Statement No. 34, such as CNMI appropriations and investment income.

Scholarship Discounts and Allowances - Student tuition and fee revenues, and certain other revenues from students, are reported net of scholarship discounts and allowances in the Statement of Revenues, Expenses, and Changes in Net Assets. Scholarship discounts and allowances are the difference between the stated charge for goods and services provided by the College, and the amount that is paid by students and/or third parties making payments on the students' behalf. Certain governmental grants, such as Pell grants, and other federal, state or nongovernmental programs, are recorded as either operating or nonoperating revenues in the College's financial statements. To the extent that revenues from such programs are used to satisfy tuition and fees and other student charges, the College has recorded a scholarship discount and allowance.

# New Accounting Standards

For fiscal year 2004, the College implemented GASB Statement No. 39, Determining Whether Certain Organizations Are Component Units. As of September 30, 2004, the College has determined that GASB Statement No. 39 has no material impact on the financial statements. For fiscal year 2005, the College will be implementing GASB Statement No. 40, Deposit and Investment Risk Disclosures (an amendment of GASB Statement No. 3) and GASB Statement No. 42, Accounting and Financial Reporting for Impairment of Capital Assets and for Insurance Recoveries. As of September 30, 2004, the College has not evaluated the financial statement impact of GASB Statement Nos. 40 and 42.

Notes to Financial Statements September 30, 2004 and 2003

# (2) Summary of Significant Accounting Policies, Continued

# Reclassification

Certain 2003 balances in the accompanying financial statements have been reclassified to conform to the 2004 presentation.

# (3) Risk Management

The College is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The College has elected to purchase commercial insurance from independent third parties for the risks of loss to which it is exposed with respect to workers' compensation, general liability, and the use of motor vehicles. Settled claims have not exceeded this commercial coverage in any of the past three years. For other risks of loss to which it is exposed, the College has elected not to purchase commercial insurance. Instead, the College's management believes it is more economical to manage its risks internally. The College will report all of its risk management activities, if and when such occurs. Claims expenditures and liabilities will be reported when it is probable that a loss has occurred and the amount of that loss can be reasonably estimated. Losses, if reported, include an estimate of claims that have been incurred but not reported. No losses as a result of these risks have occurred or have been reported within the accompanying financial statements.

# (4) Investments

GASB Statement No. 3 requires government entities to categorize investments to give an indication of the level of credit risk assumed by the entity at year end. The three categories are described below:

- Category 1 Insured or registered, or securities held by the College or its agent in the College's name;
- Category 2 Uninsured and unregistered, with securities held by the broker's or dealer's trust department or agent in the College's name; or
- Category 3 Uninsured and unregistered, with securities held by the broker or dealer, or by its trust department or agent but not in the College's name.

Summarized below are the College's investments as of September 30, 2004 and 2003:

	2004							
		Investment Risk Category  1 2 3						Total Carrying Amount
Cash management Corporate bonds U.S. Government or government	\$	- -	\$	60,856 535,076	\$	-	\$	60,856 535,076
guaranteed securities Common stocks	\$ <u></u>	<u>-</u> - -		801,610 1,858,603 3,256,145	\$_	<u>-</u> -	\$ <u>3</u>	801,610 ,858,603 5,256,145

# Notes to Financial Statements September 30, 2004 and 2003

# (4) Investments, Continued

			2	2003			
	 Investment Risk Category						Total Carrying
	 1	_	2		3	<u> </u>	Amount
Cash management	\$ -	\$	61,247	\$	-	\$	61,247
Corporate bonds U.S. Government or government	-		521,544		-		521,544
guaranteed securities	_		747,261		-		747,261
Common stocks	 	1	,720,061			1	<u>,720,061</u>
	\$ 	\$ <u>3</u>	,050,113	\$	-	\$ <u>3</u>	,050,113

# (5) Accounts Receivable and Unbilled Charges

Summarized below is the College's accounts receivable and unbilled charges as of September 30, 2004 and 2003:

	<u>2004</u>	<u>2003</u>
Student tuition and fees Auxiliary enterprises Other activities	\$ 3,602,287 240,096 109,355	\$ 2,659,648 256,000 437,274
Less allowance for doubtful accounts	3,951,738 (1,917,352)	3,352,922 (2,162,577)
Net accounts receivable and unbilled charges	\$ <u>2,034,386</u>	\$ <u>1,190,345</u>

# (6) Property, Plant and Equipment

Summarized below is the College's investment in property, plant and equipment and changes at September 30, 2004 and 2003:

	Estimated <u>Useful Lives</u>	Balance at October 1, 2003	Additions	<u>Deletions</u>	Balance at September 30, 2004
Land	-	\$ 5,579,900	\$ -	\$ -	\$ 5,579,900
Building and improvements	5 - 30 years	6,185,727	-	-	6,185,727
Furniture and equipment	3 - 5 years	1,194,281	4,887	-	1,199,168
Vehicles	5 years	241,748	-	-	241,748
Computers	3 - 5 years	<u>1,523,211</u>			1,523,211
		14,724,867	4,887	-	14,729,754
Less accumulated depreciation		<u>(5,074,092</u> )	(3,857)		(5,077,949)
Net investment in plant		\$ <u>9,650,775</u>	\$1,030	\$	\$ <u>9,651,805</u>

Notes to Financial Statements September 30, 2004 and 2003

# (6) Property, Plant and Equipment, Continued

	Estimated <u>Useful Lives</u>	Balance at October 1, 2002	Additions	Deletions	Balance at September 30, 2003
Land	-	\$ 5,579,900	\$ -	\$ -	\$ 5,579,900
Building and improvements	5 - 30 years	6,185,727	-	-	6,185,727
Furniture and equipment	3 - 5 years	1,120,809	148,184	74,712	1,194,281
Vehicles	5 years	241,748	-	=	241,748
Computers	3 - 5 years	<u>1,300,522</u>	222,689		1,523,211
		14,428,706	370,873	74,712	14,724,867
Less accumulated depreciation		<u>(4,470,462</u> )	<u>(661,646</u> )	<u>(58,016</u> )	(5,074,092)
Net investment in plant		\$ <u>9,958,244</u>	\$ <u>(290,773</u> )	\$ <u>16,696</u>	\$ <u>9,650,775</u>

# (7) Leasehold Interests

During the year ended September 30, 2004, the College entered into various agreements to acquire leasehold interests in various real properties and ownership of certain buildings on such properties located in the CNMI. Under these agreements, the total price for the assignment of the leasehold interests and transfer of ownership interest in the properties located thereon was \$7,500,000. Of the total price, \$3,500,000 was paid by the CNMI Governor's Office, while the remaining \$4,000,000 was payable in annual installments of \$200,000 due on or before the last day of business in October of each year. On January 1, 2004, the College officially acquired ownership to the buildings, located on the real properties, and assignment of the leasehold interests for the real properties on which the buildings are located.

On September 15, 2004, the College entered into a Memorandum of Agreement (MOA) with the CNMI Governor's Office to transfer the buildings, leasehold interests and obligations and operations of the facilities to the CNMI Governor's Office as of October 1, 2004. The MOA is contingent upon the approval of the original sellers of the real property and facilities/improvements.

The College elected not to record the buildings, leasehold interests and obligations as of September 30, 2004 based on the potential transfer through the MOA.

# (8) CNMI Contributions

To ensure that the College receives its full accreditation by the Western Association of Schools and Colleges, and meets educational and the vocational needs of the community, the College receives annual appropriations from the CNMI Government. During the years ended September 30, 2004 and 2003, the College received approximately \$9,290,540 and \$8,550,606, respectively, in cash or in College expenses paid for by the CNMI Government.

Notes to Financial Statements September 30, 2004 and 2003

# (9) Natural Classifications With Functional Classification

For fiscal years prior to 2004, the College reported expenses in functional categories. In order to be consistent with the CNMI Government's reporting method, operating expenses are displayed in their natural classifications for fiscal years 2004 and 2003. The following table shows natural classifications with functional classifications:

					2004			
	Salaries	Benefits	Services	Supplies	Insurance, Utilities and Rent	Depreciation	Miscellaneous	Total
Instructional Administration Student expense Student services Operation and	\$ 8,392,638 - 17,887	\$ 2,403,624 - - -	\$ 313,971 876,567 279,719 1,113,782	\$ 135,455 223,933 - -	\$ - 1,389,475 -	\$ - - -	\$ 7,896 1,354,275 -	\$11,253,584 3,844,250 279,719 1,131,669
maintenance			940,449	-		3,857		944,306
-	\$ 8,410,525	\$ 2,403,624	\$ 3,524,488	\$ 359,388	\$ 1,389,475	\$ 3,857	\$ 1,362,171	\$17,453 <u>,</u> 528
					2003			
	Salaries	Benefits	Services	Supplies	Insurance, Utilities and Rent	Depreciation	Miscellaneous	Total
Instructional Administration Student expense Student services Operation and	\$ 8,445,725 - 6,468	\$ 2,443,968 - - -	\$ 222,831 625,098 671,766 1,329,105	\$ 33,422 322,901 -	\$ - 745,800 - -	\$ - - - -	\$ 46,768 1,162,519 - -	\$11,192,714 2,856,318 671,766 1,335,573
maintenance			375,122			661,646		1,036,768
	\$ 8,452,193	\$ 2,443,968	\$3,223,922	\$ 356,323	\$ 745,800	\$ 661,646	\$ 1,209,287	\$17,093,139

#### (10) Encumbrances

The accrual basis of accounting provides that expenses include only amounts associated with goods and services received and liabilities include only the unpaid amounts associated with such expenses. Accordingly, \$361,087 and \$421,315 of outstanding purchase orders and purchase commitments are not reported in the financial statements for the years ended September 30, 2004 and 2003, respectively.

# (11) Contingencies

The College participates in a number of U.S. Department of Education assisted grant programs and other various federally assisted grants. These programs are subject to financial and compliance audits to ascertain if Federal laws and guidelines have been followed. Cumulative questioned costs of \$150,513 relating to fiscal year 2004 and prior have been set forth in the College's Single Audit Report for the year ended September 30, 2004. The ultimate disposition of these questioned costs can be determined only by final action of the respective grantor agencies. Therefore, no provision for any liability that may result upon resolution of this matter has been made in the accompanying financial statements.

Notes to Financial Statements September 30, 2004 and 2003

# (11) Contingencies, Continued

#### Sick Leave

It is the policy of the College to record expenditures for sick leave when the leave is actually taken. Sick leave is compensated time for absence during working hours arising from employee illness or injury. The estimated accumulated sick leave at September 30, 2004 and 2003, is \$1,933,521 and \$1,778,735, respectively.

# (12) Subsequent Event

On January 7, 2005, the original sellers of the real property and the facilities/improvements, related to the College's leasehold interests, consented to the assignment of the rights and obligations of the College to the CNMI Governor's Office. On the same date, title to the real property and assignment of contract rights were transferred to the CNMI Governor's Office.

# INDEPENDENT AUDITORS' REPORTS ON INTERNAL CONTROL AND ON COMPLIANCE

YEAR ENDED SEPTEMBER 30, 2004

# Deloitte.

Deloitte & Touche P.O. Box 500308 Saipan, MP 96950-0308

Tel: (670) 322-7337/0860/0861 Fax: (670) 322-7340 www.deloitte.com

# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND COMPLIANCE AND OTHER MATTERS BASED UPON THE AUDIT PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Regents Northern Marianas College:

We have audited the financial statements of the Northern Marianas College (the College) as of and for the year ended September 30, 2004, and have issued our report thereon dated June 16, 2005, which was qualified due to our inability to determine the propriety of property, plant and equipment, leasehold interests and obligations. Except as discussed in the preceding sentence, we conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

# Internal Control Over Financial Reporting

In planning and performing our audit, we considered the College's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting. However, we noted certain matters involving the College's internal control over financial reporting and its operation that we consider to be reportable conditions. Reportable conditions involve matters coming to our attention relating to significant deficiencies in the design or operation of the internal control over financial reporting that, in our judgment, could adversely affect the College's ability to record, process, summarize, and report financial data consistent with the assertions of management in the financial statements. Reportable conditions are described in the accompanying Schedule of Findings and Questioned Costs (pages 11 through 19) as items 2004-1 through 2004-3.

A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control that might be reportable conditions and, accordingly, would not necessarily disclose all reportable conditions that are also considered to be material weaknesses. However, of the reportable conditions described above, we consider items 2004-1 through 2004-3 to be material weaknesses. We also noted other matters involving the internal control over financial reporting that we have reported to the management of the College in a separate letter dated June 16, 2005.

# Compliance and Other Matters

Dolnite & Jourse LLC

As part of obtaining reasonable assurance about whether the College's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed one instance of noncompliance that is required to be reported under *Government Auditing Standards*, which is described in the accompanying Schedule of Findings and Questioned Costs as item 2004-7.

This report is intended solely for the information and use of the Board of Regents, management, federal awarding agencies, pass-through entities, and the cognizant audit and other federal agencies and is not intended to be and should not be used by anyone other than these specified parties.

June 16, 2005

# Deloitte.

Deloitte & Touche P.O. Box 500308 Saipan, MP 96950-0308

Tel: (670) 322-7337/0860/0861 Fax: (670) 322-7340 www.deloitte.com

# INDEPENDENT AUDITORS' REPORT ON COMPLIANCE AND INTERNAL CONTROL OVER COMPLIANCE APPLICABLE TO EACH MAJOR FEDERAL AWARD PROGRAM AND ON THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

Board of Regents Northern Marianas College:

# Compliance

We have audited the compliance of the Northern Marianas College (the College) with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement that are applicable to each of its major federal programs for the year ended September 30, 2004. The College's major federal programs are identified in the summary of auditor's results section of the accompanying Schedule of Findings and Questioned Costs (pages 11 through 19). Compliance with the requirements of laws, regulations, contracts, and grants applicable to each of its major federal programs is the responsibility of the College's management. Our responsibility is to express an opinion on the College's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the College's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on the College's compliance with those requirements.

As described in items 2004-4 through 2004-7 in the accompanying Schedule of Findings and Questioned Costs, the College did not comply with requirements regarding allowable costs/cost principles, procurement and suspension and debarment, eligibility and equipment and real property management that are applicable to each of its major federal programs. Compliance with such requirements is necessary, in our opinion, for the College to comply with requirements applicable to those programs.

In our opinion, except for the noncompliance described in the preceding paragraph, the College complied, in all material respects, with the requirements referred to above that are applicable to each of its major federal programs for the year ended September 30, 2004.

# Internal Control Over Compliance

The management of the College is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audit, we considered the College's internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133.

We noted certain matters involving the internal control over compliance and its operation that we consider to be reportable conditions. Reportable conditions involve matters coming to our attention relating to significant deficiencies in the design or operation of the internal control over compliance that, in our judgment, could adversely affect the College's ability to administer a major federal program in accordance with applicable requirements of laws, regulations, contracts, and grants. Reportable conditions are described in the accompanying Schedule of Findings and Questioned Costs as items 2004-4 through 2004-7.

A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that noncompliance with applicable requirements of laws, regulations, contracts, and grants that would be material in relation to a major federal program being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. Our consideration of the internal control over compliance would not necessarily disclose all matters in the internal control that might be reportable conditions and, accordingly, would not necessarily disclose all reportable conditions that are also considered to be material weaknesses. However, we consider all the reportable conditions noted above to be material weaknesses.

#### Schedule of Expenditures of Federal Awards

We have audited the basic financial statements of the College as of and for the year ended September 30, 2004, and have issued our report thereon dated June 16, 2005, which was qualified due to our inability to determine the propriety of property, plant and equipment, leasehold interests and obligations. Our audit was performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying Schedule of Expenditures of Federal Awards (pages 8 and 9) is presented for the purpose of additional analysis as required by OMB Circular A-133 and is not a required part of the basic financial statements. This schedule is the responsibility of the management of the College. Such information has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, except for the effects of such adjustments, if any, as might have been determined to be necessary had the propriety of property, plant and equipment, leasehold interests and obligations been determinable, is fairly stated, in all material respects, when considered in relation to the basic financial statements taken as a whole.

This report is intended solely for the information and use of the Board of Regents, management, federal awarding agencies, pass-through entities, and the cognizant audit and other federal agencies and is not intended to be and should not be used by anyone other than these specified parties.

Deloite + Josepe LLC

Schedule of Awards Selected for Audit in Accordance with OMB Circular A-133 Year Ended September 30, 2004

The following list specifies awards selected for detailed compliance testing in accordance with applicable A-133 requirements.

Original Grantor	CFDA#	Description	Amount of Expenditures
U.S. Department of Education	84.063 84.007 84.033	Federal Pell Grant Program Federal Supplemental Educational Opportunity Grant Federal Work-Study Program	\$ 1,483,630 55,256 61,457
		Subtotal Student Financial Aid Programs	1,600,343
U.S. Department of Education	84.002	Adult Education - State Grant Program	405,202
U.S. Department of Education	84.047 84.044 84.042	Upward Bound Talent Search Student Support Services	477,196 284,562 228,926
		Subtotal TRIO Cluster	<u>990,684</u>
U.S. Department of Education	84.031	Higher Education Institutional Aid	326,897
U.S. Department of Agriculture	10.203	Payments to Agricultural Experiment Stations Under the Hatch Act	507,586
U.S. Department of Agriculture	10.500	Cooperative Extension Services	916,616
	-	Total program expenditures tested	\$ <u>4,747,328</u>
	5	Total federal program expenditures	\$ <u>5,411,985</u>
	0	% of total federal program expenditures tested	<u>88%</u>

# Introduction to Federal Awards Funds Year Ended September 30, 2004

# United States Department of Education

# Student Financial Assistance Programs

The Northern Marianas College (the College) administers student financial aid (SFA) programs within the Commonwealth of the Northern Marianas Islands. During the year ended September 30, 2004, the College received directly from the U.S. Department of Education funds related to the Pell Grant Program, the Supplemental Educational Opportunity Grant Program (SEOG) and Federal Work-Study Program (FWS). The College's institutional matching share for the SEOG and FWS was waived by the grantor agency for the award year ended June 30, 2004.

# Direct Grants

The College receives other grants directly from the U.S. Department of Education. Projects to which the individual grants relate to are as follows:

Adult Education - State Grant Program

TRIO - Student Support Services

TRIO - Upward Bound

TRIO - Talent Search

Teachers Technology Program

Vocational Education - Occupational and Employment Information State Grants

Leveraging Education Assistance Partnership Program

Higher Education Institutional Aid

Minority Science and Engineering Improvement

# Indirect Grant

The College also receives one U.S. Department of Education grant in a subrecipient capacity.

# United States Department of Agriculture

# Direct Grants

The College receives the Land Grant Program Grants directly from the U.S. Department of Agriculture.

# Indirect Grants

The College also receives various other U.S. Department of Agriculture grants in a subrecipient capacity.

# United States Department of Health and Human Services

#### Indirect Grants

During fiscal year 2004, the College received one U.S. Department of Health and Human Services grant in a subrecipient capacity.

# Introduction to Federal Awards Funds, Continued Year Ended September 30, 2004

# United States Department of Commerce

# Direct Grants

During fiscal year 2004, the College received two grants directly from the U.S. Department of Commerce.

# United States Environmental Protection Agency

# Direct Grants

During fiscal year 2004, the College received one grant directly from the U.S. Environmental Protection Agency.

# Schedule of Expenditures of Federal Awards Year Ended September 30, 2004

Federal Grantor/Program Title	CFDA Number	Federal Program or Award Amount	Expenditures FY04
U.S. Department of Education			
Direct Programs			
Student Financial Assistance Programs: Federal Supplemental Educational Opportunity Grants Federal Work-Study Program Federal Pell Grant Program	84.007 84.033 84.063	\$ 55,256 64,553 1,487,859	\$ 55,256 61,457 1,483,630
Subtotal Student Financial Assistance Program		1,607,668	1,600,343
TRIO Programs: Student Support Services Talent Search Upward Bound	84.042 84.044 84.047	228,825 290,272 473,160	228,926 284,562 477,196
Subtotal TRIO Programs		992,257	990,684
Adult Education - State Grant Program  Minority Science and Engineering Improvement	84.002 84.120	454,720 129,017	405,202 49,902
Teachers Technology Program Vocational Education - Occupational and Employment	84.342	201,701	174,932
Information State Grants	84.346	103,030	62,332
Higher Education Institutional	84.031	365,000	326,897
Leveraging Educational Assistance Partnership Supplemental Leveraging Educational	84.069	408	408
Assistance Partnership	84.069B	1,348	896
Subtotal Direct Programs		3,855,149	3,611,596
Indirect Program			
Special Education - Personnel Preparation to Improve Services and Results for Children with Disabilities	84.325		1,594
Subtotal U.S. Department of Education		3,855,149	3,613,190
U.S. Department of Health and Human Services			
Indirect Program			
University Centers for Excellence in Developmental Disabilities Education, Research and Service	93.632	125,000	107,779
Subtotal U.S. Department of Health and Human Services		125,000	107,779
-			

See accompanying notes to schedule of expenditures of federal awards.

# Schedule of Expenditures of Federal Awards, Continued Year Ended September 30, 2004

Federal Grantor/Program Title	CFDA Number	Federal Program or Award Amount	Expenditures FY04
U.S. Department of Agriculture			
Direct Programs			
Land Grant Programs: Payments to Agricultural Experiment Stations Under the Hatch Act Cooperative Extension Services Integrated Programs	10.203 10.500 10.303	655,538 918,380 100,000	507,586 916,616 58,610
Subtotal Direct Programs		1,673,918	1,482,812
Indirect Programs			
Grants for Agricultural Research, Special Research Grants State Administration Matching Grants for	10.200	75,700	73,960
Food Stamp Program Rural Business Enterprise Grants	10.561 10.769	76,749 50,000	11,517 5,620
Subtotal Indirect Programs		202,449	91,097
Subtotal U.S. Department of Agriculture		1,876,367	1,573,909
U.S. Department of Commerce			
Direct Program			
Sea Grant Support	11.417	100,000	67,619
Subtotal U.S. Department of Commerce		100,000	67,619
Corporation for National Service			
Direct Program			
Learn and Serve America - Higher Education	94.005	16,350	10,199
Subtotal Corporation for National Service	_	16,350	10,199
U.S. Environmental Protection Agency			
Direct Program			
Water Quality Cooperative Agreements	66.463	70,000	39,289
Total Federal Programs	<u>\$</u>	6,042,866	5,411,985

See accompanying notes to schedule of expenditures of federal awards.

# Notes to Schedule of Expenditures of Federal Awards Year Ended September 30, 2004

# (1) Scope of Review

The Northern Marianas College (the College) was created as an autonomous public agency of the Commonwealth of the Northern Mariana Islands (CNMI) pursuant to Title 3, Division 1, Chapter 3, Article 1 of the Commonwealth Code. The College's existence is to be perpetual and it shall have all the rights and privileges of a corporation. The purpose of the College is to provide secondary educational opportunities to the people of the CNMI. The U.S. Department of the Interior has been designated as the College's cognizant agency.

# a. Programs Subject to OMB A-133

The Schedule of Expenditures of Federal Awards presents each Federal program related to the U.S. Department of Education, U.S. Department of Health and Human Services and the U.S. Department of Agriculture which are subject to OMB A-133.

# (2) Summary of Significant Accounting Policies

# a. Basis of Accounting

The accompanying Schedule of Expenditures of Federal Awards includes the federal grant activity of the College and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements. All program award amounts represent the total allotment or grant award received. All expenses and capital outlays are reported as expenditures.

# b. Cost Allocation

The College is currently allocating administrative costs to program awards based upon criteria prescribed in those program awards.

# (3) Indirect Cost Allocation

For fiscal year 2004, the College has an approved indirect cost rate of 38% for all grant programs, except for U.S. Department of Education programs, which is 8%.

# Schedule of Findings and Questioned Costs Year Ended September 30, 2004

# Section I - Summary of Auditor's Results

- 1. The Independent Auditors' Report on the financial statements expressed a qualified opinion.
- 2. Reportable conditions in internal control over financial reporting were identified, some of which are considered to be material weaknesses.
- 3. Instances of noncompliance considered material to the financial statements were disclosed by the audit.
- 4. Reportable conditions in internal control over compliance with requirements applicable to major federal award programs were identified, some of which are considered to be material weaknesses.
- 5. The Independent Auditors' Report on compliance with requirements applicable to major federal award programs expressed a qualified opinion.
- 6. The audit disclosed findings required to be reported by OMB Circular A-133.
- 7. The College's major programs were:

Name of Federal Program or Cluster	CFDA Number
Student Financial Assistance Programs: Federal Pell Grant Program Federal Supplemental Educational Opportunity Grant Federal Work-Study Program	84.063 rant 84.007 84.033
TRIO Cluster: TRIO - Upward Bound TRIO - Student Support Services TRIO - Talent Search	84.047 84.042 84.044
Adult Education - State Grant Program	84.002
Higher Education Institutional Aid	84.031
Land Grant Programs: Payments to Agricultural Experiment Stations Under the Hatch Act Cooperative Extension Services	10.203 10.500

- 8. A threshold of \$300,000 was used to distinguish between Type A and Type B programs as those terms are defined in OMB Circular A-133.
- 9. The College did not qualify as a low-risk auditee as that term is defined in OMB Circular A-133.

# Schedule of Findings and Questioned Costs, Continued Year Ended September 30, 2004

# **Section II - Financial Statement Findings**

Reference Number	Findings	Refer Page#
2004-1	Fixed Assets	13
2004-2	Receivables	14
2004-3	Inventory	15

# Section III - Federal Award Findings and Questioned Costs

Reference	Findings	Qu	estioned	Refer
Number		—	Costs	Page #
2004-4	Allowable Costs/Cost Principles Procurement and Suspension and Debarment	\$	8,272	. 16
2004-5		\$	7,320	17
2004-6 2004-7	Eligibility Equipment and Real Property Management	\$ \$	-	18 19

# Schedule of Findings and Questioned Costs, Continued Year Ended September 30, 2004

# Section II - Financial Statement Findings

#### Fixed Assets

# Finding No. 2004-1

<u>Criteria</u>: The College should maintain property records detailing the description, cost, acquisition date and estimated useful life of its fixed assets. Such records should agree to the balances recorded in the College's financial statements. Additionally, periodic physical inventories of all fixed assets should be performed and accounting records updated accordingly.

<u>Condition</u>: A physical inventory of the College's fixed assets has not been performed within the past two years. Additionally, the College was unable to produce a schedule of fixed assets as of September 30, 2004, and original cost data or alternative valuation data is not available.

Cause: The cause of the above condition is a lack of adequate fixed assets subsidiary records.

<u>Effect</u>: The effect of the above condition is potential misstatement of amounts recorded in the College's financial statements.

<u>Recommendation</u>: We recommend that the College institute procedures to substantially identify and determine the cost of its fixed assets. Once valuation and identity have been established, we recommend that the College reconcile the balance of actual fixed assets on hand to the balance of assets recorded in its financial statements.

<u>Prior Year Status</u>: Lack of support of recorded fixed assets and periodic inventory of fixed assets was reported as a finding in the audits of the College for fiscal years 2001 through 2003.

# Schedule of Findings and Questioned Costs, Continued Year Ended September 30, 2004

# Receivables

# Finding No. 2004-2

<u>Criteria</u>: Receivables should be periodically assessed for validity and collectibility. Additionally, through this process, the adequacy of the allowance for doubtful accounts should be assessed and collection efforts pursued.

<u>Condition</u>: Numerous account balances have been outstanding for several fiscal years with little or no subsequent activity.

<u>Cause</u>: The cause of the above condition is that supporting documents for these long outstanding balances could not be located.

<u>Effect</u>: The effect of the above condition is that the College's receivables are not being collected in a timely manner. Further, the interim financial statements are misstated due to a lack of adequate provision for doubtful receivables.

<u>Recommendation</u>: We recommend that the College implement procedures requiring periodic review of all receivable balances for validity and collectibility. Accounts determined to be uncollectible should be written-off. This process should also address the adequacy of the related allowances for doubtful accounts.

<u>Prior Year Status</u>: Lack of review of receivable balances for validity and collectibility was reported as a finding in the audits of the College for fiscal years 2001 through 2003.

# Schedule of Findings and Questioned Costs, Continued Year Ended September 30, 2004

# Inventory - Book Store

# Finding No. 2004-3

<u>Criteria</u>: Variances between general ledger balances and subsidiary ledgers should be investigated and reconciled in a timely manner. The subsidiary ledger should reflect accurate information such as quantity, cost and items owned by the College.

<u>Condition</u>: Discrepancies between inventory general ledger and subsidiary ledger balances are not being identified and resolved in a timely manner. This condition was resolved through proposed audit adjustments.

<u>Cause</u>: The cause of the above condition is a lack of procedures in place to ensure general ledger balances are reconciled to the subsidiary ledger.

Effect: The effect of the above condition is possible misstatement in inventory balances.

<u>Recommendation</u>: The College should adhere to established policies and procedures requiring monthly reconciliation of all general ledger balances to subsidiary detail.

<u>Prior Year Status</u>: Lack of adherence to established policies and procedures requiring monthly reconciliation of inventory general ledger balances against subsidiary detail and lack of retention of invoices to substantiate inventory costs was reported as a finding in the audit of the College for fiscal year 2003.

# Schedule of Findings and Questioned Costs, Continued Year Ended September 30, 2004

# Section III - Federal Award Findings and Questioned Costs

# Allowable Costs/Cost Principles

# Finding No. 2004-4

Finding No. 2004-4 Program	Reason for Questioned Costs	Questioned Costs	
U.S. Department of Education / Adult Education - State Grant Program / CFDA # 84.002 / Federal Award # V002A030055 / Federal Award period 07/01/03 - 09/30/04	Criteria: OMB Circular A-21, Cost Principles for Educational Institution, establishes principles for determining the allowable costs incurred by educational institutions under grants with the Federal Government. Specifically, costs must be necessary and reasonable for proper and efficient performance and administration of the federal awards.  Condition: Of \$405,202 in expenditures of the Adult Education, - State Grant Program, fourteen expenditures were tested, totaling \$41,172. One expenditure (check # 12755 for \$4,272) was for travel that did not occur (non-refundable tickets were acquired but were not used) and one expenditure (check # 12579 for \$4,000) lacked substantiating documents such as an invoice or a payment receipt. Based on our population and sample size, the condition was extrapolated to indicate amounts in excess of \$10,000.  Cause: The cause of the above condition is a lack of adherence to federal procurement standards.  Effect: The effect of the above condition is noncompliance with procurement standards.  Recommendation: We recommend that the College adhere to established policies and procedures to ensure compliance with federal procurement standards.  Prior Year Status: Noncompliance with procurement standards was reported as a finding in the audit of the College for fiscal 2003.	\$ 8,272	

# Schedule of Findings and Questioned Costs, Continued Year Ended September 30, 2004

# Procurement and Suspension and Debarment

# Finding No. 2004-5

Program	Pageon for Questioned Costs	Questioned
Program  U.S. Department of Education / Adult Education - State Grant Program / CFDA # 84.002 / Federal Award # V002A030055 / Federal Award period 07/01/03 - 09/30/04	Criteria: The federal government requires compliance with local procurement policy when it is more stringent than the federal requirement. The College's Procurement Regulation 11-c requires programs to first determine whether their requirements may be met by available in-house resources or through other employment options authorized by College policy, prior to initiating the acquisition of services via procurement procedures.  Condition: Of \$405,202 in expenditures of the Adult Education - State Grant Program, fourteen expenditures, totaling \$41,172 were tested. Two professional service contracts (Contract #s PS-2746 and 2746A for \$6,120 and \$1,200, respectively) did not evidence that the contracted services were not available internally at the College. Based on our population and sample size, the condition was extrapolated to indicate amounts in excess of \$10,000.  Cause: The cause of the above condition is a lack of adherence to local procurement policy.  Effect: The effect of the above condition is noncompliance with local procurement policy.  Recommendation: We recommend that the College adhere to established policies and procedures to ensure compliance with local procurement policy.  Prior Year Status: Noncompliance with procurement standards was reported as a finding in the audit of the College for fiscal 2003.	7,320
	Total Questioned Costs	\$ <u>15,592</u>

# Schedule of Findings and Questioned Costs, Continued Year Ended September 30, 2004

U.S. Department of Education
Eligibility - TRIO - Talent Search
CFDA # 84.044, Federal Award # P044A020234-03
Federal Award period 09/01/03 - 08/31/04

# Finding No. 2004-6

<u>Criteria</u>: It is the College's responsibility to ensure that student awards are made only to eligible students. Various eligibility requirements concerning citizenship, prior education and similar matters are stipulated in the specific requirements of the program's compliance supplement.

Condition: Of three Talent Search student files tested for eligibility, two files (SS #s 586-31-2004 and 586-06-7548) lacked proof of citizenship and one file (SS # 586-31-2004) lacked evidence of educational background (e.g., completion of five years of elementary education, etc.)

Cause: The cause of the above condition is a lack of procedures to ensure that adequate documentation is retained by the College to support eligibility of recipients of Talent Search program.

<u>Effect</u>: The effect of the above condition is possible noncompliance with respect to eligibility requirements. Costs were not questioned as we were unable to determine that eligibility was not proper.

<u>Recommendation</u>: We recommend that the College establish procedures to ensure that files for all students under the program contain adequate documentation to support eligibility requirements.

# Schedule of Findings and Questioned Costs, Continued Year Ended September 30, 2004

# Equipment and Real Property Management - All Federal Programs

# Finding No. 2004-7

<u>Criteria</u>: Section 74.34 of 34 CFR 74, Administration of Grants and Agreements with Institutions of Higher Education, Hospitals, and Other Non-Profit Organizations, requires grant recipients to maintain property management records and to perform a physical inventory of equipment at least once every two years.

<u>Condition</u>: Property management records are not maintained. Furthermore, a physical inventory of equipment has not been taken within the past two years.

<u>Cause</u>: The cause of the above condition is a lack of established policies and procedures related to equipment and real property management.

<u>Effect</u>: The effect of the above condition is noncompliance with federal property management standards.

<u>Recommendation</u>: We recommend that the College establish policies and procedures to ensure compliance with federal property management standards.

<u>Prior Year Status</u>: Noncompliance with federal property management standards was reported as a finding in the audits of the College for fiscal years 2001 through 2003.

# Unresolved Prior Year Findings and Questioned Costs Year Ended September 30, 2004

#### **Questioned Costs**

The prior year Single Audit report on compliance with laws and regulations noted the following questioned costs and comments that were unresolved at September 30, 2004:

Questioned costs as previously reported	\$ 1,803,797
Less questioned costs resolved in fiscal year 2004:  Questioned costs of fiscal year 2000 and prior (a)  Questioned costs of fiscal year 2001 Single Audit (b)  Questioned costs of fiscal year 2002 Single Audit (b)  Questioned costs of fiscal year 2003 Single Audit (b)	(1,072,626) (154,355) (280,331) _(161,564)
	134,921
Questioned costs of fiscal year 2004 Single Audit	15,592
Unresolved questioned costs at September 30, 2004	\$ <u>150,513</u>

- (a) OMB Circular A-133, Section .315(b)(4) questioned costs resolved as the College considers these findings are no longer valid as they were reported to federal agencies in excess of the two year threshold as of September 30, 2004, except for the U.S. Department of Education which specifically communicated to the College their determination and resolution of the questioned costs in the years 2000 and prior in their letter dated March 11, 2005.
- (b) These questioned costs were resolved through Federal agency determination as communicated to the College by the U.S. Department of Agriculture (USDA) in their letter dated April 15, 2005 and the U.S. Department of Education (USDE) in their letters dated May 27, 2005 and March 11, 2005.

# Unresolved Findings

The status of unresolved findings is discussed in the Schedule of Findings and Questioned Costs section of this report (pages 11 through 19).



# Northern Marianas College

P.O. Box 501250 • Saipan, MP 96950 U.S.A. • Phone: (670) 234-5498 Fax: (670) 234-0759 • Web Site: www.nmcnet.edu

Corrective Action Plans to Findings and Questioned Costs included in the Independent Auditors' Reports on Internal Control and on Compliance for the Year Ended September 30, 2004

# **Financial Statement Findings Section**

<u>Fixed Assets</u> Finding No. 2004-1

The College concurs with the finding. Although a physical inventory of the fixed assets commenced in FY2004 and continued into FY2005, the lack of adequate financial resources precluded the College in procuring the services of a professional appraiser to appraise its real properties. Additionally, funding for the purchase of the fixed assets module was requested from the College's Planning, Budget and Evaluation Council. Once again funding constraints prevented this body from making the funds available for such purposes in FY2004 and 2005. Should the necessary funding be identified for this purpose, the College expects to resolve this condition in FY2006.

Receivables Finding No. 2004-2

The College concurs with the finding. The College has accumulated numerous large receivable balances over the years on which there has been little to no subsequent collection activity. The College feels however that it has adequately reserved for these balances. The College has already referred several of these balances to attorneys and collection agencies for further action. The College is of the opinion that there is still potential for recovery on some of these balances and as such is reluctant to write such off. The College however will increase its efforts to collect these balances and periodically review such for the adequacy of related allowances.

Inventory Finding No. 2004-3

The College concurs with the finding. Proper accounting of the Book Store's inventory has always proved to be a challenge for the College historically. It is noted however that progress has been made in increasing such accountability through annual and periodic physical inventories being conducted. The College is in the process of transitioning the accounting of the Book Store transactions from the now independent accounting system to the central College wide accounting system. This transfer of the accounting functions is expected to be completed in FY2006. This is expected to resolve the accounting issues at the Book Store.

Corrective Action Plans to Findings and Questioned Costs included in the Independent Auditors' Reports on Internal Control and on Compliance for the Year Ended September 30, 2004 Page Two

# Federal Award Findings and Questioned Costs Section

Allowable Costs/Cost Principles Finding No. 2004-4

The College is reviewing the condition noted and the questioned costs. The College will work with the grantor agency to resolve such on finalization of the audit report.

<u>Procurement and Suspension and Debarment</u> Finding No. 2004-5

The College is reviewing the condition noted and the questioned costs. The College will work with the grantor agency to resolve such on finalization of the audit report.

Eligibility Finding No. 2004-6

The College is currently reviewing this finding and will resolve this finding through provision of this information to the grantor agency.

Equipment and Real Property Management Finding No. 2004-7

The College concurs with the finding. Although a physical inventory of the fixed assets commenced in FY2004 and continued into FY2005, the lack of adequate financial resources precluded the College in procuring the services of a professional appraiser to appraise its real properties. Additionally, funding for the purchase of the fixed assets module was requested from the College's Planning, Budget and Evaluation Council. Once again funding constraints prevented this body from make the funds available for such purposes in FY2004 and 2005. Should the necessary funding be identified for this purpose, the College expects to resolve this condition in FY2006.



# Northern Marianas College

P.O. Box 501250 • Saipan, MP 96950 U.S.A. • Phone: (670) 234-5498 Fax: (670) 234-0759 • Web Site: www.nmcnet.edu

# Summary of Schedule of Prior Audit Findings

Status of audit findings included in the schedule of findings and questioned costs for the year ended September 30, 2003:

# **Financial Statement Findings**

Finding No. 2003-1 - Not corrected. See corrective action plan to Finding No. 2004-1.

Finding No. 2003-2 - Not corrected. See corrective action plan to Finding No. 2004-2.

Finding No. 2003-3 - Corrective action has been taken.

Finding No. 2003-4 - Corrective action has been taken.

Finding No. 2003-5 - Not corrected. See corrective action plan to Finding No. 2004-3.

Finding No. 2003-6 - Corrective action has been taken.

Finding No. 2003-7 - Corrective action has been taken.

Finding No. 2003-8 - Corrective action has been taken.

# Federal Award Findings and Questioned Costs

Finding No. 2003-9 - Corrective action has been taken.

Finding No. 2003-10 - Corrective action has been taken.

Finding No. 2003-11 - Corrective action has been taken.

Finding No. 2003-12 - Corrective action has been taken.

Finding No. 2003-13 - Corrective action has been taken.

Finding No. 2003-14 - Not corrected. See corrective action plan to Finding No. 2004-4.

Finding No. 2003-15 - Not corrected. See corrective action plan to Finding No. 2004-5.

Finding No. 2003-16 - Corrective action has been taken.

Finding No. 2003-17 - Corrective action has been taken.

A Land Grant Institution accredited by the Accrediting Commission for Community and Junior Colleges and by the Senior Commission for Colleges and Universities of the Western Association for Schools and Colleges Status of all audit findings included in the Schedule of Findings and Questioned Costs for the year ended September 30, 2003, Continued: Page Two

# Federal Award Findings and Questioned Costs, Continued

Finding No. 2003-18 - Corrective action has been taken.

Finding No. 2003-19 - Corrective action has been taken.

Finding No. 2003-20 - Not corrected. See corrective action plan to Finding No. 2004-7.